

The world's leading global provider of EHS, risk, and social consulting services



Leak survey and detection in  
Tierra del Fuego, Patagonia, Argentina



## About ERM

Environmental Resources Management (ERM) is a leading global provider of environmental, health and safety, risk, and social consulting services. We deliver innovative solutions for business and government clients, helping them understand and manage their impacts on the world around them. We have 137 offices in 39 countries with approximately 3,300 people serving clients globally. For the fiscal year ending 31 March 2009, ERM's gross revenues were US\$695 million with net revenues of US\$471 million.

Our 38 year history, and extensive industry knowledge and truly global footprint enable us to deliver world class sustainable solutions day-in, day-out globally.

### What makes ERM different?

- Strong client focus.
- Our pursuit of consistent quality across all ERM offices.
- Emphasizing business outcomes for our clients, we are advisors not just project managers.
- International perspective from a large full-service organization combined with local expertise.
- Award winning global knowledge sharing platform.
- Motivated and highly qualified and experienced technical people.
- Ability to build multidisciplinary teams across multiple geographies for the most complex programs.

## Our Services

We offer services across our clients' life cycle in five broad practice areas related to environmental, health, safety, risk, and social concerns.

- Sustainability and Climate Change
- Impact Assessment and Planning
- Performance and Assurance
- Transaction Services
- Contaminated Site Management

### Sustainability and Climate Change:

[Supporting the development and implementation of sustainability strategies, programs and tools](#)

Technology, management insight, and behavior all need to be simultaneously in play to unlock the full business value of sustainability. ERM's recognized excellence in this area is founded on a unique mix of scientific, policy, economic, business, and industry sector expertise. Our sustainability services are focused on helping clients to integrate sustainability into their core business decision-making processes and culture. By doing this, clients can then identify and prioritize specific sustainability opportunities across the value-chain. Our Energy and Climate Change Team offer advice in areas such as Life Cycle Assessment, Carbon Footprinting, Energy Efficiency, and Green Buildings.

[Impact Assessment and Planning: Achieving project approvals by managing environmental, social and health impacts](#)

ERM has over 30 years' experience of providing Impact Assessment and Planning input to secure development approvals for projects in the land development, transport, infrastructure, mining, oil and gas, and power sectors. Our goal is to assist our clients to get their projects planned, built, and operating on schedule, while meeting their own expectations for the management of impacts on the local population and environmental, social, and cultural resources. By helping clients bring

these issues into the project planning process early we achieve environmental objectives; enable savings in capital and operating costs; and avoid significant approval and other delays.

ERM combines experience with global standards, such as the Equator Principles and International Finance Corporation's Performance Standards, with a thorough understanding of local regulatory systems and cultural sensitivities. We apply state of the art assessment tools, from GIS to noise and air dispersion modeling and visualization techniques. Where appropriate, we can also integrate social and health impact assessments into the process.

[Performance and Assurance: Helping corporations reach their EHS performance potential and manage EHS risks](#)

ERM helps industrial clients around the world achieve their environmental, health and safety compliance obligations, reduce accident and injury rates, and minimize impacts on the environment. We help companies to design and implement processes and manage change to achieve this desired performance and reduce costs through the use of IT as well as operational and resource efficiency programs. Independent assurance of EHS performance can also be provided for our clients' stakeholders.



Collecting fish fry samples in Hong Kong

### **Transaction Services:** Ensuring successful business transactions

ERM understands that every financing, public listing or M&A transaction deal presents a unique set of environmental, health and safety, and sustainability risks and liabilities all of which require rapid and rigorous quantification as part of the transaction process. For over 25 years, we have been providing critical, time-sensitive advice on environmental risks to assist companies executing their most important project finance and corporate transactions. ERM's Transaction Services provide unrivalled global capabilities and in-depth understanding across the financial, commercial, industrial, and extractive sectors.

### **Contaminated Site Management:** Creating strategies and implementing projects to help clients best manage their contaminated sites

ERM helps clients safely deliver on their business objectives for contaminated land management. This includes an asset life cycle management approach and where appropriate, risk-based approaches to optimize capital and operating costs. Our global services include decommissioning, demolition, and redevelopment strategies to manage potential liabilities and help capture value from discontinued operations across the globe. Our skill sets combine remediation technology, risk assessment, financial and project management, regulatory negotiations, and field services.

## **Our History: Building a Global Company**

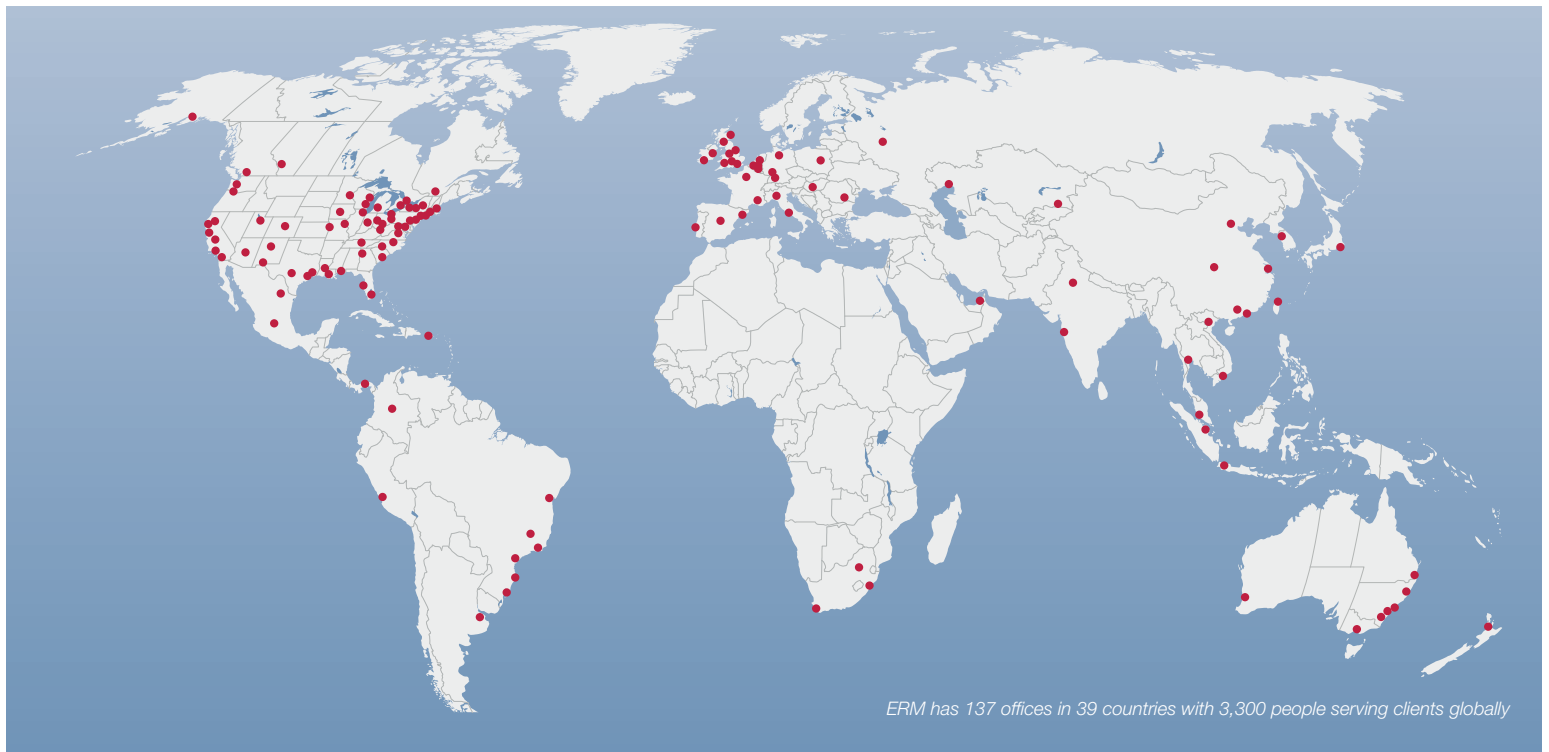
ERM was founded in the UK in 1971 (as ERL) and in the US in 1977 as ERM. When the two companies merged in 1987, ERL had operations in the UK, Hong Kong, Italy, and Bahrain with gross revenues of US\$5 million while ERM had over 500 staff operating from 25 locations across the US and gross revenues of US\$50 million. The combined US\$55 million operation

allowed additional geographic expansion and growth to continue to meet our clients' increasingly global needs.

In 2001, together with 3i Group plc, ERM management bought out the retiring founders and completely restructured the business with a single global board and management team. The resulting company

ended FY2002 with gross revenues of over US\$340 million. At the end of 2005, Bridgepoint Capital plc replaced 3i as ERM's equity backer.

Currently, the UK based parent company of ERM is owned by 400 members of ERM's senior management and Bridgepoint.



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## Our Clients

A selection of our clients around the world.

- 3M
- AkzoNobel
- Anglo American
- BG Group
- Bridgepoint Capital
- Bristol-Myers Squibb
- China Petroleum & Chemical Corporation
- Saint-Gobain
- The Coca-Cola Company
- The Dow Chemical Company
- Dubai Aluminium Company Limited
- E.ON
- Eurasian Natural Resources Company (ENRC)
- Horizon Power
- Ingersoll Rand Company
- Mitsubishi Corporation
- Northern Peru Copper Corp
- PETRONAS
- Procter & Gamble
- Repsol
- Shell
- Syngenta
- Tata Chemicals Ltd
- Tesco
- Tesoro Petroleum
- United Company RUSAL
- United Nations Environmental Programme
- Whirlpool Corporation

### Health and Safety

ERM places the highest priority on the health and safety of its employees, business associates, and the community. Our goal is to have zero accidents in our operations. We have rolled out a behavioral-based health and safety program globally.

### Sustainability

ERM has established a sustainability steering committee to set goals to ensure our corporate sustainability commitments are embedded in everything we do.

**The ERM Foundation** was established to allow staff to make charitable contributions of money, time, and professional skills to environmental and social projects around the world. Learn more at [www.erm.com/foundation](http://www.erm.com/foundation).

## Contact information

Visit our website: [www.erm.com](http://www.erm.com)

Current ERM locations: [www.erm.com/locations](http://www.erm.com/locations)