

M&A Advisory Services

A risk-based approach to ensuring the long term success of your deals



Ours is a service that blends consistency of training, methodology and standards worldwide with local technical understanding and experience

The Challenge of Managing Risk Exposure

Identifying, planning for and managing the risk exposure arising from mergers, acquisitions and divestitures are fundamental to maximising shareholder value. ERM recognises that environment, health and safety (EHS) issues are key areas of risk for potential acquirers, vendors and investors.

Our M&A Advisory Services help to enhance the return on investment by understanding and quantifying EHS risks and maximising the long term vitality and profitability of the business.

ERM - Integrated skills

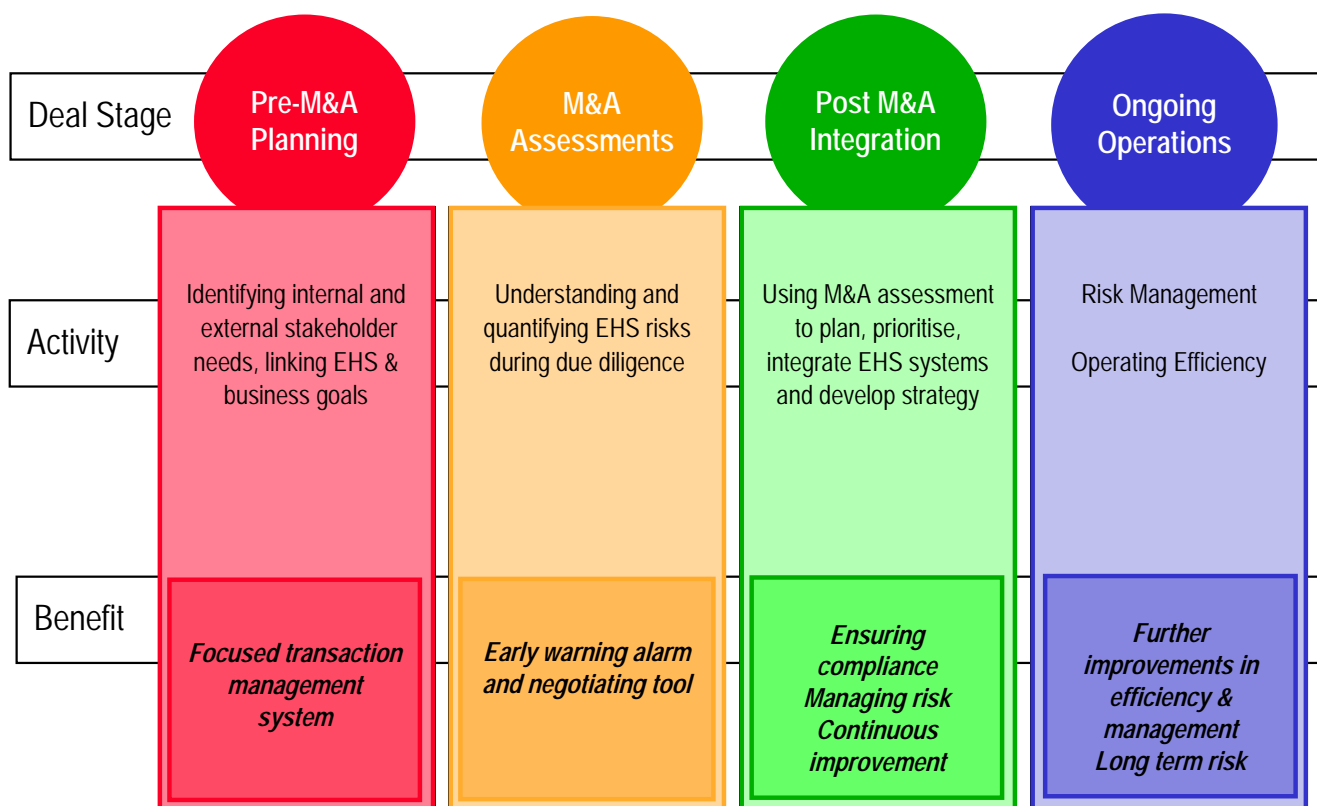
ERM is established as one of the world leaders in advising industry and governments on managing environmental, social and resource-related issues. Our M&A Advisory Service combines this experience with world-wide skills in EHS management, change management and economic analysis to provide a crucial tool for mergers and acquisitions and long term business support.

ERM China has extensive experience of working with and understanding the needs of other due diligence partners - internal EHS management, process specialists, lawyers, financial advisors and investors. Thus we are able to provide advice and deliver outputs which are tailored precisely to meet the needs of the deal.

What are the risks? - the hidden costs include:

- Process and equipment upgrade
- Remediation of contaminated land
- Regulatory constraints
- Potential litigation
- Bad public and business reputation
- Poor use of resources and excessive waste
- Inefficient management of EHS issues

The ERM Solution



ERM - the global network to suit the scope of your project

Global business requires global presence to make the deal happen and ensure integration long-term. With 2,500 staff working in over 100 countries worldwide, ERM can mobilise global teams of technical and management specialists at a moments notice to suit your needs.

ERM China

ERM China, the first international EHS consultancy to be established in China, has offices in Beijing, Shanghai and Guangzhou with over thirty domestic and international professionals, blending their skills to provide a tailor made service for clients.

ERM China is also the only international company with access to a Chinese Class A Environmental Certification, allowing us to perform Environmental Impact

Assessments through out the country. ERM has conducted over 1,000 Phase I and II site assessments in China. Thus ours is a service, which brings together consistency of training, methodology and standards worldwide with local technical understanding and experience.

For more information please contact

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